





# Certified Trade Finance Professional (CTFP)

The Certified Trade Finance Professional (CTFP) is an advanced professional certificate programme providing training and certification on key trade finance products, techniques and compliance issues.



100% of our survey respondents said the certification helped them bridge their knowledge gap



Full Certification US\$1,499

Individual Course US\$200

# Who's taking the CTFP?

#### **Banks**

Senior corporate banking relationship managers, senior corporate treasury professionals and specialists within transaction banking functions.

## Corporates

Treasury executives, as well as business development, compliance and legal officers.

#### Why take the CTFP?

- Explore advanced characteristics of trade finance, including processes and legal framework
- Gain an understanding of the roles and relationships of all parties involved in a transaction
- Become an expert in complex financial instruments to make viable commercial contracts

#### **Certificate structure**

Comprising 5 core courses and 4 electives, the industry-validated syllabus was developed by a group of leading trade finance experts drawn from ICC's Banking Commission. Each e-course has been tailor-made to develop the skills needed to sell, deliver and process global trade finance solutions.

#### **CORE COURSES**

- Advanced Working Capital for Trade
- Advanced Documentary Credits
- Advanced Guarantees
- Advanced Supply Chain Finance
- Export Finance

#### **ELECTIVE OPTIONS (Select 4)**

- Factoring (NEW)
- Digital Trade Finance and Fintechs
- Managing Trade Sales
- Managing Trade Operations
- Managing Trade Products
- Advanced Commodity Finance
- Advanced Standby Letters of Credit

# **Accredited by**





# For GTC, CDCS® and CSDG® holders

After completing the full certificate, holders of the Global Trade Certificate (GTC), Certificate for Documentary Credit Specialists (CDCS®), Certificate for Specialists in Demand Guarantees (CSDG®) and the Certificate in Trade and International Finance (CITF®) programmes will earn valuable CPD points for their required recertification. Holders of the GTC, CDCS®, CSDG® or CITF® are also awarded credit exemptions towards the CTFP and can benefit from a preferential package, which includes the core CTFP courses.



91% of our survey respondents said they would recommend the CTFP to a colleague

# What's included with the full certification purchase?

- One-year access to the professional certificate programme (9 courses in total including 5 core and 4 electives)
- 50 hours of interactive learning with
  5 pre-assessment games and 200
  assessment questions to a range of topics
- A searchable and printable glossary containing all the key terms to refer to throughout the programme
- New study guides for core courses to help candidates prepare for the final examination
- Case studies from 28 companies or individuals to help apply learning to the real-world
- A live, proctored final exam with the opportunity to receive an industryrecognised certificate
- Dedicated, full-time IT support to assist with any issues or questions

## **What CTFP Alumni say**

"I see the CTFP as a perfect way for any trade finance person to have a certification that highlights your expertise and automatically puts you at a certain level that is respected in the industry."

#### **Houssam Hoteit**

Royal Bank of Canada

"We are pleased to see the arrival of the CTFP, a cutting-edge training program specially designed for experienced trade finance practitioners to build the skills needed to sell, deliver and process global trade finance solutions."

#### **Daniel Schmand**

Chair, ICC Banking Commission Global Head of Trade Finance, Deutsche Bank



## **About the ICC Academy**

The ICC Academy was founded in 2015 to provide market leading e-learning for trade professionals worldwide. The ICC Academy offers a wide range of specialised programmes, leveraging ICC's position as a world leader in defining commercial rules and standards to support international commerce.

The ICC Academy is a part of the Paris-based International Chamber of Commerce (ICC) which has over 6 million members in more than 100 countries, including many of the world's largest companies, SMEs, business associations and local chambers of commerce. ICC promotes international trade, responsible business conduct and a global approach to regulation through a unique mix of advocacy and standard setting activities—together with market-leading dispute regulation services.

Learn more at icc.academy