



CERTIFIED TRADE FINANCE PROFESSIONAL (CTFP)



The **Certified Trade Finance Professional (CTFP)** is an advanced professional certificate programme providing training and certification on key trade finance products, techniques and compliance issues.

Who's taking the CTFP?

BANKS

Senior corporate banking relationship managers, senior corporate treasury professionals and specialists within transaction banking functions.

CORPORATES

Treasury executives, as well as business development, compliance and legal officers.



100% of our survey respondents said the certification helped them bridge their knowledge gap

Certificate structure

Comprising 5 core courses and 4 electives, the industry-validated syllabus was developed by a group of leading trade finance experts drawn from ICC's Banking Commission. Each e-course has been tailor-made to develop the skills needed to sell, deliver and process global trade finance solutions.

CORE COURSES

- › Advanced Working Capital for Trade
- › Advanced Documentary Credits
- › Advanced Guarantees
- › Advanced Supply Chain Finance
- › Export Finance

ELECTIVE OPTIONS (Select 4)

- › Factoring (**NEW**)
- › Digital Trade Finance and Fintechs
- › Managing Trade Sales
- › Managing Trade Operations
- › Managing Trade Products
- › Advanced Commodity Finance
- › Advanced Standby Letters of Credit

Why take the CTFP?

- › Explore advanced characteristics of trade finance, including processes and legal framework
- › Gain an understanding of the roles and relationships of all parties involved in a transaction
- › Become an expert in complex financial instruments to make viable commercial contracts

For GTC, CDCS® and CSDG® holders

After completing individual courses or the full certificate, holders of the Global Trade Certificate (GTC), Certificate for Documentary Credit Specialists (CDCS®), Certificate for Specialists in Demand Guarantees (CSDG®) and the Certificate in Trade and International Finance (CITF®) programmes will earn valuable CPD points for their required recertification. Holders of the GTC, CDCS®, CSDG® or CITF® are also awarded credit exemptions towards the CTFP and can benefit from a preferential package, which includes the core CTFP courses.

Accredited by



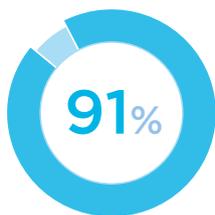
What's included with the full certification purchase?

- › One-year access to the professional certificate programme (9 courses in total including 5 core and 4 electives)
- › 50 hours of interactive learning with 5 pre-assessment games and 200 assessment questions to a range of topics
- › A searchable and printable glossary containing all the key terms to refer to throughout the programme
- › New study guides for core courses to help candidates prepare for the final examination
- › Case studies from 28 companies or individuals to help apply learning to the real-world
- › A live, proctored final exam with the opportunity to receive an industry-recognised certificate
- › Dedicated, full-time IT support to assist with any issues or questions



Full Certification
US\$1,499

Individual Course
US\$200



91%

WHAT ARE PEOPLE SAYING
ABOUT THE CTFP?

**91% of our survey respondents
said they would recommend
the CTFP to a colleague**

Candidate testimonial

“After completing the CTFP, I made significant changes that not only helped our customers but also earned me a promotion. The programme has enhanced my trade finance knowledge, especially from a supply chain perspective, and has helped me offer relevant trade advisory solutions to the unique needs our customers.”

MUYIWA ESAN, Global Trade Team Leader, Access Bank



We are pleased to see the arrival of the CTFP, a cutting-edge training program specially designed for experienced trade finance practitioners to build the skills needed to sell, deliver and process global trade finance solutions.”

DANIEL SCHMAND

Chair, ICC Banking Commission
Global Head of Trade Finance, Deutsche Bank

About the ICC Academy

The ICC Academy was founded in 2015 to provide market leading e-learning for trade professionals worldwide. The ICC Academy offers a wide range of specialised programmes, leveraging ICC's position as a world leader in defining commercial rules and standards to support international commerce.

The ICC Academy is a part of the Paris-based International Chamber of Commerce (ICC) which has over 6 million members in more than 100 countries, including many of the world's largest companies, SMEs, business associations and local chambers of commerce. ICC promotes international trade, responsible business conduct and a global approach to regulation through a unique mix of advocacy and standard setting activities—together with market-leading dispute regulation services.

Learn more at www.icc.academy