

# ADVANCED COMMODITY FINANCE

ICC  
ACADEMY

Level 2

Duration 5 learning hours

Language English

Price US\$200

Credits 5

Credits category CTFP Elective Course

Course code TF 201-11



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GET STARTED

## Target audience

General practitioners working in banks, corporates, or financial institutions in functions such as Relationship Management, Credit, Compliance, etc. but with an interest in trade finance.

## Course objectives

Conservatively, commodity trade represents around 25% of world trade, or around US\$4.5 Trillion per year. Commodities regroup a vast array of raw materials which are at the root of most (if not all) of the manufactured products and food exchanged worldwide. These are the essentials of not just our lives, but the life of anyone around the world.

In this course, you will learn about the three types of commodities, their features, and the risks involved. Additionally, the course will cover how the major players and trading houses in this sector are shaping the supply chains and their respective roles. Lastly, we will cover the function of commodities trading from a banker's perspective, and look at the various tools and documents required.

## Lessons:

- Lesson 1 Introduction to Commodity Markets Dynamics
- Lesson 2 The Main Players of the Commodity Supply Chain
- Lesson 3 Description and illustration of commodity supply chain's risks
- Lesson 4 Trading Houses' Strategies in Commodity Supply Chains
- Lesson 5 Commodity Financial Instruments and Their Role
- Lesson 6 Commodity Finance: As a Whole
- Lesson 7 Case Studies
- Lesson 8 Assessment



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## ABOUT THE AUTHOR

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### **JEAN-FRANÇOIS LAMBERT**

Founder and Managing Partner at Lambert Commodities

Jean-Francois is Founding Partner of Lambert Commodities, providing bespoke commodity trade and structured finance solutions to producers, traders and investors. Capitalising on his 34-year international experience, he is also advisor on industry trends, strategic positioning and regulatory issues.

Prior to this, Jean-Francois was Managing Director, Global Head of Commodity and Structured Trade Finance for HSBC Group. Under his leadership, HSBC became one of the major financial players

supporting commodity supply chains. Jean-Francois was notably instrumental in expanding HSBC's geographical presence to over 15 countries with a team of 160+ frontline specialists.

Jean-Francois holds a Bachelor's degree in Finance from the University of Paris IX Dauphine. He has been an active member of the Trade Export panel of the World Trade Organization (WTO) and currently writes a monthly column for TFR Magazine.

### **Assessment**

This eLearning course will include a self-assessment tool to help you prepare for the Certified Trade Finance Practitioner (CTFP) Final Examination if you choose to obtain this Certificate. The passing grade for the Final Examination is set at 70%.

### **What is an ICC Academy online course?**

ICC Academy courses are delivered via our Learning Management System (LMS) using innovative tools for combining digital learning with industry-centric community discussions.

Our courses are available for purchase individually or as pre-designed packages (ie: Certificates) and are delivered exclusively online. They include videos, animations, case studies, and a self-assessment section and are available to take at any time—anywhere in the world.

