



INTRODUCTION TO DOCUMENTARY CREDITS

This introductory course will provide a foundation of knowledge on Documentary Credits, and allow you to talk confidently to your clients about the benefits across their trading relationships. Demystifying Documentary Credit is the focus of this course.

Course code	TF 101-4
Level	1
Credit	10 Credits
Category	Meeting Client Needs
Duration	90 minutes

Course objectives

On completion of the course you will be able to advise clients on the use of documentary credits, including:

- what a documentary credit is
- when and why to use a documentary credit
- processes and documents involved
- settlement and finance
- benefits regarding working capital and cash flow.

Course content

Ken Stratton held senior roles at a number of international banks based in New York, Hong Kong, Japan, Australia and Singapore. These roles included:

- Managing Director, Global Head of Transaction Banking Sales, DBS Bank, Singapore
- Head of Financial Institutions, Australia and NZ, J.P. Morgan
- Global Head of Trade and Supply Chain Finance Sales, Standard Chartered Bank, based in HK and Singapore,
- Managing Director, Head of Transaction Banking, Americas based in New York
- Asia Regional Vice President Trade Product, Citibank, Singapore
- Senior Relationship Manager - Trade, HSBC, Australia
- Senior Manager, Commonwealth Bank, Tokyo, Japan and Sydney, Australia Ken has worked in Asia for 14 years